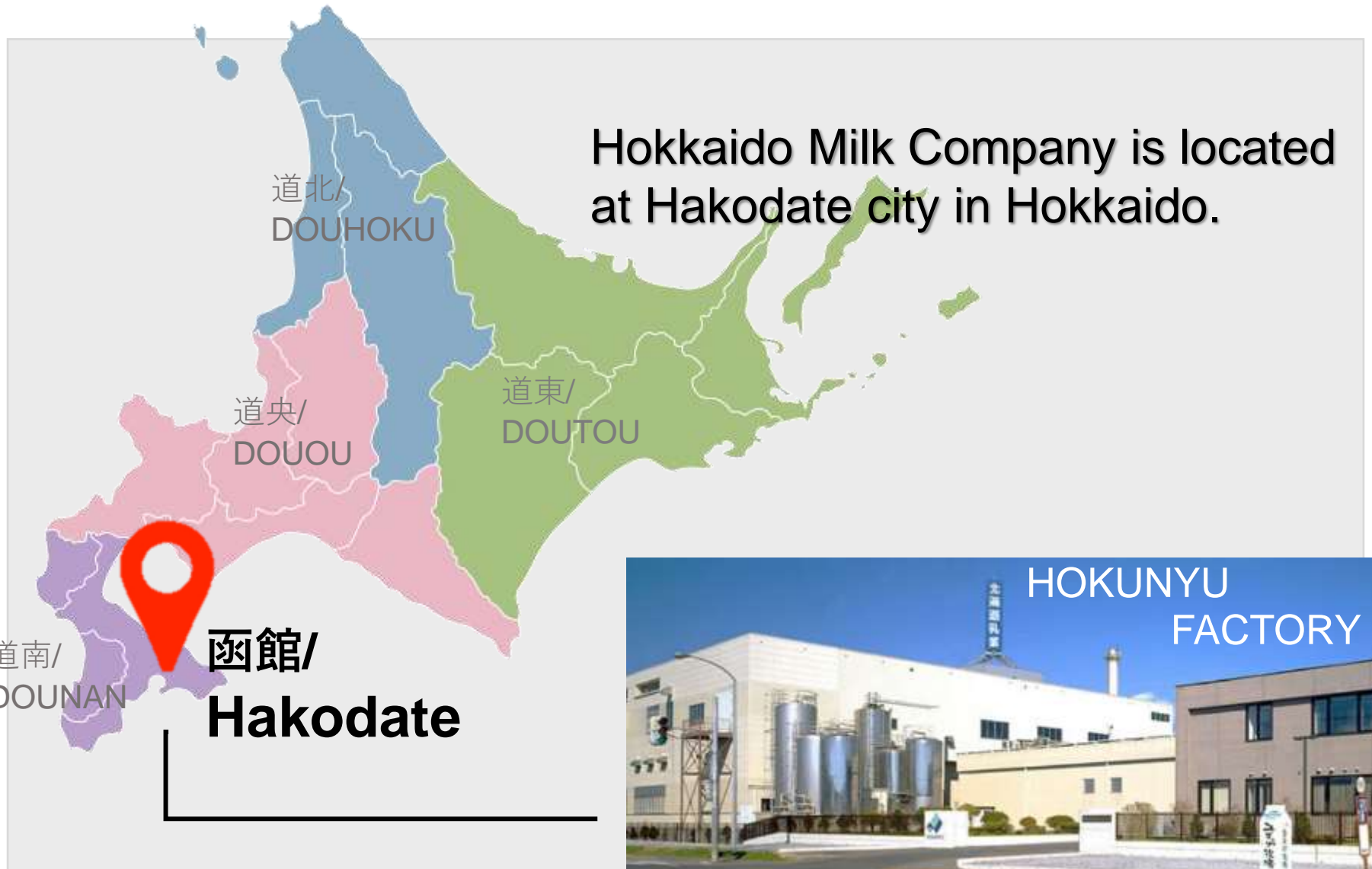


Hokkaido Milk Company

**Hokkaido Sweetened
Condensed milk
introduction**





- **Made from fresh milk from Hokkaido**

Our fresh milk mainly from southern Hokkaido (Dounan)
(Grain base diet for cows → White in color and sweet flavor)
Low heat treatment provides fresh milky flavor as well as
rich body flavor.

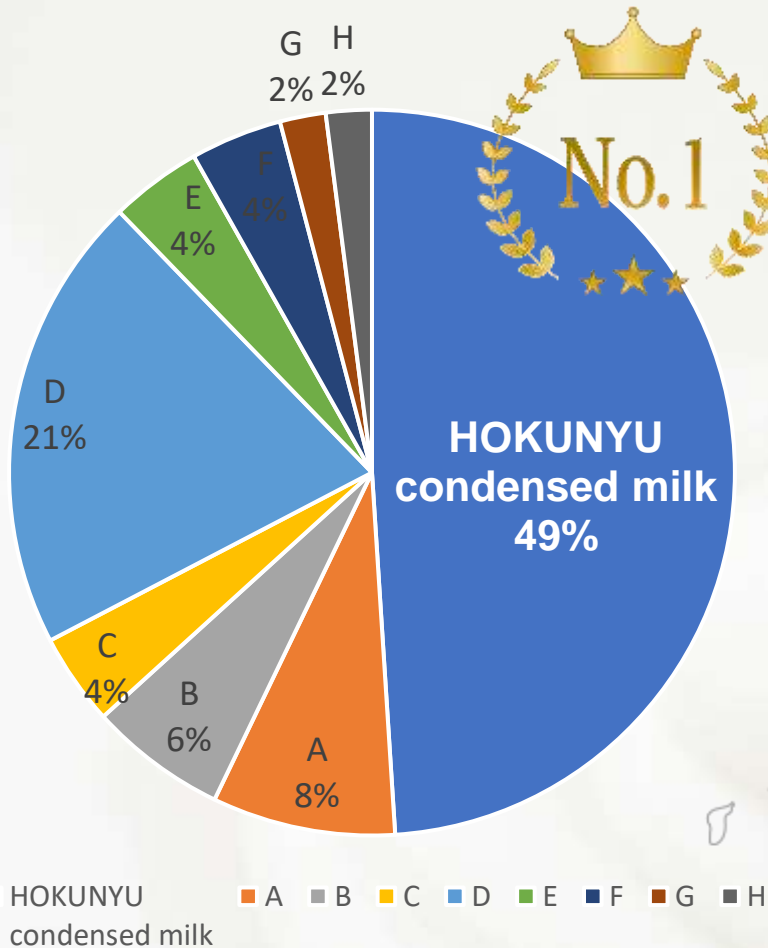
- **Beet granulated sugar from Hokkaido is used.**

Caramelized sugar through evaporation process
provides natural mild sweetness and body.

- **No. 1 share in Japan sweetened condensed milk market
for industrial use and food service.**

We have good reputation for both quality and taste and have a proven track record of trust and continued supply to major food manufacturers for many years.

◆ Market position of HOKUNYU



Accounts for about 50% of condensed milk sales in Japan for industrial use

No.1 share

We have a variety of product range to meet customer's requirement such as small 400g bottle to 24.5kg can, bulk bin, and tank truck.

As a leading company, we commit to the customers provide a stable supply.

*By our own research

HOKUNYU Product lineup

Product	Sweetened Condensed milk	Hokkaido Condensed milk 400g	Hokkaido Condensed milk 1KG	Sweetened Condensed Skimmed milk
Image				
Specification	24.5kg/Can	400g×18pcs /Box	1kg×12pcs /Box	25.5kg/Can
Shelf life	12 months	12 months	6 months	6 months
Storage	Ambient	Dark place (Normal temperature)	Dark place (Normal temperature)	Ambient

Typical application of Sweetened condensed milk

- Sprinkle on strawberries
- Sprinkle on shaved ice
- Put it in coffee
- Spread on bread such as toast
- Ingredients for making sweets and ice cream



Sweetened condensed milk has a wide range of application, from confectionery and baking to cooking, as well as pouring it on strawberries and shaved ice.

- **Sweetened condensed milk is a key ingredient to have rich creamy body and sweetness, while it is normally used to provide milky flavor.**
- **In patisseries and bakeries, Sweetened condensed milk is often used as a base ingredient to add milky or creamy body to the finished product.**

**Caramel
candy**

**Condensed milk
filling cream
(Milk France)**

Coffee

**Main application for confectionery and
processed food**

**Custard/
Italian
pudding**

Ice cream

**Japanese
sweets pastry
(milk bean paste)**



HOKURYU
PRESENTS

Sweetened condensed milk application example~Pastry①

Suggested Recipes

Cappuccino gelato



The milky flavor from condensed milk and bittersweet coffee go well together.

Condensed milk cookie



Egg-free. But rich enough due to milky creamy flavor from condensed milk!

Strawberry pudding



The sweet and sour taste of strawberries goes well with the sweetness of condensed milk!

Rolled cake



Adding condensed milk to fresh cream makes it rich and strong body.

Milk pound cake



Kneading condensed milk into the dough creates a milky sweet taste.

Sweetened condensed milk application example~Pastry②

Sweetened condensed milk from Hokkaido has an addictive sweetness.

Almond jelly



You can enjoy the milky taste by combining condensed milk with fresh milk.

Matcha cream daifuku



A new taste of condensed milk cream. The matcha filling and condensed milk cream go very well together.

Strawberry Daifuku



The sourness of strawberries and the gentle sweetness of condensed milk create a new and nostalgic taste.

Condensed milk cake



A fluffy condensed milk-flavored cake. You can even make it in a rice cooker by mixing the ingredients! Simple recipe!



**HOKUNYU
PRESENTS**

Sweets/Desserts at Japanese convenience stores using condensed milk ①

Company L:
Caramel chocolate roll cake



A chocolate roll cake sandwiched between melt-in-your-mouth milk chocolate cream. Condensed milk is used as a secret ingredient.

Company L:
Milk Taiwan Castella



A special whipped cream that combines Hokkaido cream and condensed milk!

Company F:
Milky Tart



This is a tart themed after the famous milk candy "Milky" that uses our condensed milk!

Company S:
Melting milk pudding



Milk pudding with a melt-in-the-mouth texture made with milk, condensed milk, and cream.

Company Y:
Cream-filled milk twin shoes



Enjoy two types of cream: whipped cream with a rich milk flavor and cream made with condensed milk!


**HOKUNYU
PRESENTS**

Sweets/Desserts at Japanese convenience stores using condensed milk ②

We have the No.1 share in the domestic market.

The most popular condensed milk has an addictive sweetness.

Sweet potato



Maritozzo



Strawberry milk roll



brand chocolate pastry



名称/洋生菓子 原材料名/ホイップクリーム(主要原料とする食品(植物油脂、脱脂粉乳、牛乳、天、砂糖)、卵白、油脂加工品、加糖練乳、小麦粉、糖、卵黄、小麦粉、乳化油脂、加糖練乳、膨脹剤、ソルビット、膨脹剤、糊料(増粘多糖類)、アニン、香料、pH調整剤、リン酸塩(Na、Ca)、酵母を含む) 内容量/6枚 消費期限/側面に記載 製造者/山崎製パン株式会社 東京都千代田区

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